

M e m o r a n d u m

To: Panel Members Date: June 22, 2007
From: Ruby Cohen, Manager Agr. No: ET08-0103
Analyst: K. Ohta
Subject: SMALL BUSINESS AGREEMENT WITH 100 OR FEWER EMPLOYEES

CONTRACTOR:

- Contractor's Legal Name: Advantage Route Systems, Inc.
- Type of Industry: Manufacturing
- Nature of Business: Manufacture of Computer Software for Hand Held Computers
- Contractor's Number of Full-Time Employees: 30
 - Number to be trained: 30
- Turnover Rate: 20%
- Repeat Contractor: No

CONTRACT:

- Training Project Profile: Retraining: Companies W/Out-Of-State Competition
- ETP Funding Amount: \$46,800
- Employer Contribution: \$70,200
- Average Cost per Trainee: \$1,560
- Range Of Hourly Wages At Retention: \$13.50 to \$55.00
- Health Benefits: N/A
- Occupations to be Trained: Technical Support Specialist, Sales Representative, Customer Service Representatives, Project Managers, Software Testers, Accounting Clerks, Testing Coordinator, Information Technology Coordinator, Programmer Analyst, Software Engineers, Managers, Supervisors, Owner

- Training Menu: Advanced Technology, Business Skills, Computer Skills, Continuous Improvement, Manufacturing Skills
- Range of Hours: 8 - 60
- County(ies) Served: Stanislaus County
- Union Representation: No
- Subcontractors: Not Yet Determined